

Andhra Pradesh Med Tech Zone

AMTZ Campus, Adjacent to Pragati Maidan, Vizag Steel Plant, Visakhapatnam-530031

Responses to Points raised in the PRELIMINARY BID MEETINGS held on 17.01.19 and 28.01.19 AGAINST RFP DATED 10.01.2019 FOR Operations, Management and Maintenance of Plasma Fractionation Facility on Public Private Partnership Mode within Andhra Pradesh MedTech Zone

Participants:

- 1 Hemarus Therapeutics Hyderabad
- 2 General Electric
- 3 Vyom LifeCare

SL NO	Query/observation	Response of AMTZ
1.	What is the procurement cost of plasma	<p>A copy of guidelines on exchange of surplus plasma with indigenous fractionators dated 28th Oct.2015 issued by the Ministry of Health & Family Welfare National AIDS Control Organisation is enclosed for reference.</p> <p>However, the cost for the plasma supplied to the selected bidder shall be decided by the government of Andhra Pradesh as mentioned in Schedule I: Scope of Work</p>
2.	What is the procurement cost of the finished products?	<p>A copy of order dated 15th June 2017 issued by the Ministry of Commerce and Industry Department of Industrial Policy and Promotion on public procurement is enclosed for reference.</p> <p>The procurement cost of finished products shall be on market competitive rate.</p>
3.	Is there a buy back agreement on the finished product?	Yes, as indicated in Schedule 1; Scope of Work.
4.	Can land for 33,000 Sq ft of RCC be provided for the proposed project?	Yes, as per clause 1.1.2 c of RfP
5.	RCC structure with 6.5 meters roof height is needed. Is it possible in the Zone?	Yes, developed land can be provided in which requisite structure can be build up clause 1.1.2 c of RfP at the cost of selected bidder.



6.	Will effluent treatment, hot water/ steam be provided as common facilities?	Yes this can be provided to the extent of facilities of drainage system, Water Treatment Plant, Sewage Treatment Plant available in the zone. However, for any special exclusive treatment of waste, the service provider has to make the arrangements for the same at its own cost.
7.	Can Factor IX be included in the finished products?	Yes, this can be included.
8.	Can Human Albumin 0.8 vials mentioned in Schedule 1: Scope of Work reduced to 0.7 vials?	Dosage form is the prerogative of the Service Provider.
9.	Can bidder have the option to set up the facility ready for operations, but without taking the responsibility of running the facility as service provider for operations and maintenance.	No, this RfP is for operations, management and maintenance of plasma fractionation facility on PPP mode within AMTZ.
10.	Land cost need to be subsidised by AMTZ.	The cost of land as indicated in clause 1.1.2 of RfP is already at subsidized cost.
11.	Can the eligibility for turnover of Rs 5 crore for 3 years reduced to only two financial years, and turnover limited to Rs 2 crore.	Since the maximum financial support by AMTZ is Rs.5.00 crore, the annual turnover required is Rs.5.00 crore for last 3 financial years. However, in case of consortium bidding, the lead bidder can have turnover of Rs.2.00 crore for last 2 years and jointly the consortium partners should have the total financial eligibility of Rs. 5.00 crores in 3 financial years.

The date indicated for Bid submission and Bid opening dates as indicated stand modified as follows:

Bid Due Date and Time	Upto March 04, 2019, 11.00 A.M
Opening of Bids	March 04, 2019, 12.00 Noon

All the above responses will be considered as part of the original RfP as indicated in clause 2.9 of the document dated 10.01.2019


Mr.N.Ramakrishnan 04.02.19
Senior Manager AMTZ